



# PRINCIPAL HEALTHCARE SOLUTIONS

Quality. Excellence. Leadership.

## Education

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XXXXXXXXXX University - Masters in Business Administration: Leadership, February 2011

The University of XXXX — Bachelor of Science in Nursing, May 1999

## Employment History

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### **XXXXXX MEDICAL CENTER – XXXXX, OH**

#### **Administrative Director Critical Services March 2012-present**

*Highlights:*

- Operational budget met for FY 2012 and 2013 YTD
- Led 15 million dollar expansion to the Emergency Department.
- Throughput Champion: decreased overall LOS by 35 minutes, decreased LWBS by 3% in 3<sup>rd</sup> quarter of 2013, and decreased lab turnaround times by 10 minutes.
- Led initiative to create super track and fast track workflow to our ED
- Level II trauma verification received in December of 2012

### **XXXXXX MEDICAL CENTER –XXXXXX, OH**

#### **Director Critical Care Services- November 2011-February 2012**

*Highlights:*

- Developed patient centered initiatives that resulted in 90<sup>th</sup> percentile ranking for overall patient satisfaction
- Decreased VAP rates by 80% from 2011-2012
- Increased Census by 1.7 ppd from 2011 – 2012
- Exceeded budget for FY 2012
- Decreased supply cost by \$12.00/UOS

### **XXXXXX MEDICAL CENTER – XXXXX, OH**

#### **Medication Nurse Specialist, Nursing Administration / October 2009-October 2011**

Responsible for developing monitoring tools for all patient care departments with defining expected outcomes and benchmarks based on quality, safety, satisfaction and value.

*Highlights:*

- Lead efforts for Service Excellence with HCAHPS focus
- Lead Employee Recognition program efforts
- Facilitate hospital wide Medication Waste Management program to meet EPA standards
- Develop and provide TJC readiness education for inpatient areas
- Educate and facilitate opportunities for staff development and patient education
- Consult and serve as a resource to staff, patients and other health care providers
- Participate and conduct studies, review literature and practices for improving performances in quality and safety in medication administration process

## **XXXXX CONSULTING WORK – 2011**

Provided operational review/support for 52 bed LTACH in XXXXX

### *Highlights:*

- Facilitated successful Joint Commission survey
- Maximized profit for organization with facilitation of core programs and cost containment measures
- Developed Business Development plan to facilitate steady growth for 3 consecutive months

## **XXXXXXX HOSPITAL — XXXXX, OH**

### ***Chief Executive Officer / June 2008-September 2009***

Responsible for the overall management of the hospital, including the patient care services delivered and programs developed at the institution.

### *Highlights:*

- Assisted in developing core clinical programs, a reputation for excellence, and compliance with all corporate clinical-quality initiative
- Ensured hospital's overall compliance, successfully completed TJC Survey
- Successfully built an engaged leadership team that is focused on teamwork, accountability, and professionalism
- Created and led a culture centered around business development and customer service
- Effectively implemented operations model, exceeded 2008 budget and 2009 budget YTD

### ***Director of Business Development / April 2005-June 2008***

Directed and implemented census development strategies for hospital. Established results-producing relationships with the referral community including Physicians and Case Managers, and Payers.

### *Highlights:*

- Developed and improved contracting relationships, maintained Medicare LOS > 25 days
- Directed community relations programs
- Lead pro-active business development programs with key referral sources
- Facilitated contractual agreements with Commercial Payors
- Developed strategies to ensure department success; including the restructuring of an admissions department at SSH-SHS
- Developed and implemented marketing programs, XXXXXX Market Business Plan

## **XXXXXXXXX RESOURCES – XXXXXX, OH**

### ***Vice President of Operations and Partner / March 2001-April 2005***

Responsible for the operations of the entire staffing agency, including Human Resources and Business Development.

### *Highlights:*

- Recruited and employed over 40 licensed professionals
- Established contracts in five area hospitals and one skilled nursing facility
- Managed day to day operations including payroll and human resources
- Demonstrated high personal integrity which facilitated steady growth

## **CRITICAL CARE REGISTERED NURSE 1999-2005**

Worked as a staff nurse in a variety of Critical Care Units in XXXXXX Ohio and participated in staff meetings to improve quality of care initiatives. Some of these initiatives include: two patient identifiers, heparin protocol development, and fall prevention.

### *Highlights:*

- (1999-2001) - MICU, XXXXXXXX Hospital – XXXXX Health System
- (2001-2002) - SICU, XXXXX Hospital - XXXXXX
- (2002 – 2005) – ICU, XXXXXXXX General Hospital – XXXXXXXX Health System